

OVERVIEW

A brief introduction to RoomBoss, the types of businesses we cater to, the systems we provide, and our unique functional benefits.

What is **RoomBoss?**

RoomBoss (RB) is a software development and consulting company dedicated to the travel and tourism industry. We provide a comprehensive cloud platform that centralizes property management, ski school and rental operations, online sales, and trust accounting.

We originated in the Niseko Ski area and now have clients in multiple areas in Japan as well as in Indonesia, Thailand and Malaysia. We deliver flexible solutions tailored to the accommodation and activity sectors, driving operational efficiency and enhancing guest satisfaction worldwide.



THE BUSINESSES

We Cater To

RoomBoss is trusted by a wide range of resorts, accommodation providers, and tourism businesses.



TOKYU RESORTS & STAYS



NOZAWA ONSEN
SNOW RESORT



HANAZONO
NISEKO JAPAN



NISEKO
UNITED



NISADE

THE LUXE
NOMAD



FUNCTIONALITY

Our Systems Provides



SALES

Our clients use RoomBoss to drive sales across a wide variety of channels. This includes B2C website booking engines, OTA connectivity, POS integration, and specialized B2B and B2B2C sales features.



CRM & IB

RB provides cutting edge Customer Relationship Management and Business Intelligence solutions.



OPERATIONS

Our clients use RB to make day-to-day operations easier. From housekeeping management to ski lesson check-ins, our highly automated online solutions enhance operational productivity.



ACCOUNTING & REPORTING

RB includes strong financial controls and detailed reporting. Including industry-leading solutions for managers of holiday rental properties to report to property owners.

ROOMBOSS SYSTEMS

Property Management System

OTA Integration | Housekeeping Management | Automated Room Allocation

E-Commerce System

Flexible Price Settings | Inventory Management | Versatile System Catering for a Wide Range of Products

Sports School Management System

Unique Inventory Management System | Booking-Inventory Mapping | Automated Staff Payroll Calculation

Trust Accounting System

Flexible Accounting Settings | Maximum Automation | Fully Integrated with PMS

Gate System Integration

Flexible Access Control Features | Seamless Ticket Issuance | Flexible Access Control Features

Rental Management System

Resource Management with Barcode | POS | Booking-Resource Mapping

INTEGRATIONS

RoomBoss offers a wide range of continuously evolving features. We also integrate with key industry platforms and "best-of-breed" applications to ensure our clients have the optimal solution for each application area.



Building MARKETPLACES

RB provides a platform bringing together hundreds of businesses to form an efficient marketplace. Businesses can buy, sell and package services provided by themselves and/or other businesses.

The following statistics are for a Japan Marketplace, which spans both accommodation and non-accommodation activities.

Japan Marketplace

(Jun 1, 2025 – May 31, 2026)

Items Sold Using ROOMBOSS

801K

Including 6.46K product types; hotels, winter activities, summer activities, transportation & more.

Booking Channels

434

Sales distributed across 434 B2B and B2C booking channels.

Sales

¥48.2B

Value of JPY sales processed within RoomBoss from June 1, 2025, to May 31, 2026.



HANAZONO
NISEKO JAPAN

販売者を選択してください

全て

アクティビティ

スキーレンタル

スキースクール&ガイドング



Adventure Park



DIAMOND X



Guiding Services



NISS



Niseko Sports

忘れられない思い出づくりをお手伝いします。インストラクターの豊富な知識と高い安全性、たくさんの情熱でウィンタースポーツの楽しさをお伝えします。2003年創立の歴史あるインリゾートスクールで、グループプログラムはHANAZONOからスタート、プライベートプログラムによっては、HANAZONO、ヒラフエリア内の希望するスタート場所から始まり、レベルに合ったレッスンが行われます。

カテゴリーを選択してください



スキーレッスン



スノーボードレッスン



ギャラクシー・オブ・キッズ



スノーシューツアー

グループレッスンからプライベートレッスンまで、様々な年齢層、レベルのお客様にご満足いただけるレッスンをご用意しております。

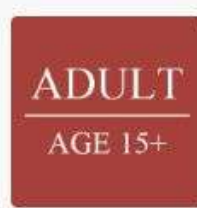
タイプを選択してください



ダイヤモンドプロ・スキー



プライベートスキーレッスン



大人グループ・スキー



ユキグループ・スキー



ティクタクグループ・スキー

昨年からはまったプログラム「ダイヤモンド・プロ」。ニセコの手も町も知り尽くしているスタッフが、ニセコならではの最高の体験をして頂けるようお手伝いする、1人1人のお客様に合わせたオーダーメイドのプログラムです。質の高いスキーレッスンに加え、コンシェルジュとしてスクールへの送迎やレストラン、地元のおすすめスポットの紹介など、スキー場の外での楽しみ方もサポートいたします。

商品を選択してください



ダイヤモンドプロエクスペリエンス・スキー

HANAZONOのオーダーメイドレッスンサービス「DIAMOND X プロ」は、ニセコの手も町も知り尽くしている一流のスタッフが、ゲレンデの中でも外でも、ニセコならではの最高の体験をしていただけるようお手伝いする、一人ひとりのゲストに合わせた完全オーダーメイドのプログラムです。Experienceプログラムは無料送迎付きです。

アイテムを選択する

Manage RESORT SERVICES SALES

Combine lessons, lift tickets, and other services into a single shopping cart, allowing guests to check out in one seamless transaction.

- **Provide a single booking page** for your services and those from external partners. Partner orders are automatically routed to those businesses as purchases from you.
- **Support flexible booking flows**, accommodating both instant confirmations and requests that require manual business approval.
- **Offer versatile availability management**, allowing each business to control its inventory in the way that best fits its operations.

WHY

Choose RoomBoss?

01



Improved Operational Efficiency

- Automate and streamline tasks including booking, guest management, and payment processing.
- Centralize information to ensure seamless communication across your team.

02



Enhanced Guest Satisfaction

- Elevate the guest experience with a robust online booking system.
- In addition to the automated notification emails, guests can view booking details, settle payments, and download receipts independently from the customer portal page.

03



Increased Revenue

- Expand distribution channels and drive booking volume through B2B sales.
- Boost sales with built-in upselling and cross-selling features.
- Maximize guest retention and repeat bookings using advanced CRM tools.

MORE INFORMATION

This document offers a brief overview of the ROOMBOSS rental management system. For further details or any inquiries, please feel free to contact us.



RoomBoss

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